

# 2024 GUIDANCE

| FINANCIAL INDICATORS | 2023 ACTUAL (MM TL) | COMPOSITION                       |
|----------------------|---------------------|-----------------------------------|
| NET SALES            | 35,172              | <p>■ Domestic ■ Foreign</p>       |
| EBITDA               | 7,901               | <p>■ Domestic ■ Foreign</p>       |
| CAPEX                | 1,834               | <p>■ Africa ■ Domestic ■ Asia</p> |

| 2024 GUIDANCE (MM TL) | COMPOSITION                       |
|-----------------------|-----------------------------------|
| 27,215                | <p>■ Domestic ■ Foreign</p>       |
| 7,795                 | <p>■ Domestic ■ Foreign</p>       |
| 16,240                | <p>■ Asia ■ Domestic ■ Africa</p> |

Notes:  
(1) Domestic indicates operations in Turkey and Northern Cyprus.  
(2) 2024 capex guidance excludes any potential new investments.