

GEN İLAÇ VE SAĞLIK ÜRÜNLERİ SANAYİ TİCARET ANONİM ŞİRKETİ ACTIVITY REPORT FOR THE PERIOD BETWEEN

01.01.2024 - 30.09.2024

1. GENERAL INFORMATION

Activity Period: 01.01.2024 – 30.09.2024

Commercial Title: Gen İlaç ve Sağlık Ürünleri Sanayi ve Ticaret A.Ş.

Registration Number: Ankara Trade Registry – 131040

Tax Office: Ankara Corporate Tax Office

Tax Number: 391 031 0236

Mersis Number: 0391031023600019

Place of Incorporation: Gen İlaç ve Sağlık Ürünleri Sanayi Ticaret A.Ş. ("GEN", "Company"

veya "Gen İlac") is established in Ankara, Türkiye.

Address: The Company's address and main activity center is Mustafa Kemal Mahallesi 2119. Sokak No: 3-5 Çankaya / Ankara. The Group's production facility is located in ASO 2. And 3. Organize Sanayi Bolgesi Alci OSB Mah. 2013. Cad. No: 24 Sincan/Ankara.

In addition, the Company has 9 offices in Ankara, Izmir and Istanbul in Türkiye and Germany, Azerbaijan, Kazakhstan, Uzbekistan, Russia and Georgia abroad.

Contact Info: 0312 219 62 19 (Center) / 0312 945 14 36 (Production Facility)

Corporate Web Site: https://www.genilac.com.tr/

Independent Auditor Information: Eren Bağımsız Denetim A.Ş.

2. AREA OF OPERATION

The Company's main operation area is production of all kinds of human medicines and health products, trading, import and export of these products. Gen İlaç operates with its medicines especially in the field of treatment of rare diseases and in the elimination of dysfunctions due to these diseases.

3. CAPITAL AND PARTNERSHIP STRUCTURE

The Company accepted authorized capital system according to code numbered 6362 and transmitted to the authorized capital system with the permission of Capital Markets Board of Türkiye dated 08 April 2021 and numbered 19/595. Between 2024-2028 Our Company's authorized capital limit is TL 5.000.000.000 and issued capital is TL 300.000.000. TL 55.000.000 portion of the total capital consist of A group shares and remaining TL 245.000.000 portion consist of B group shares.

In accordance with the Article 7 of our company's Articles of Association A group shareholders have priviledge to promote board member. Also, according to the Article 10 of our company's Articles of Association each A group share has five (5) voting right in general assembly.

Company' capital has been registered and announced on Trade Registry Gazette dated 14 September 2021 and numbered 10408

GEN İLAÇ VE SAĞLIK ÜRÜNLERİ SANAYİ TİCARET ANONİM ŞİRKETİ AND AFFILIATED COMPANIES

ACTIVITY REPORT FOR THE PERIOD BETWEEN JANUARY 1 – SEPTEMBER 30, 2024

The partnership structure of the company as of September 30, 2024 is presented below.

Partnership Structure as of September 30, 2024		
Partnership Structure	Capital Amount (TL)	Ratio(%)
Abidin Gülmüş	219.660.000	73,22
Semra Gülmüş	3.750.000	1,25
Şükrü Türkmen	2.656.000	0,89
Ömer Dinçer	2.656.000	0,89
Bekir İlker Yılmaz	1.164.000	0,38
Aylin Evrensel	1.024.000	0,33
Absel Emlak İnşaat Limited Şirketi	1.250.000	0,42
Public	67.840.000	22,62
Total	300.000.000	100.00

4. BOARD OF DIRECTORS AND SENIOR MANAGEMENT

Board Of Directors

Abidin GÜLMÜŞ	Chairman of the Board of Directors	
Şükrü TÜRKMEN	Vice Chairman of the Board of Directors	
Ömer DİNÇER	Vice Chairman of the Board of Directors	
Tolga KIZILTAN	Board of Directors Member (Independent)	
Bernay ÖZAVCI	Board of Directors Member (Independent)	

Senior Management

Abidin GÜLMÜŞ	Chairman of the Board/General Manager
Şükrü TÜRKMEN	Deputy Chairman of the Board of Directors
Ömer DİNÇER	Deputy Chairman of the Board of Directors
Tolga KIZILTAN	Board of Directors Member (Independent)
Bernay ÖZAVCI	Board of Directors Member (Independent)
Selçuk Deniz KARAGÜLLE	Vice President (Global Sales-Marketing)
Yağmur Selin GÜLMÜŞ KOLAY	Vice President (Strategy & Corporate Development
Nadir ULU	Vice President (R&D – Clinical Operations)
Eda GÜLMÜŞ DEMİR	Vice President (Foreign Trade)

5. SUBSIDIARIES AND AFFILIATED COMPANIES

Affliated Companies ("Group")

GEN forms a group together with its affilited companies, detailed below.

	Activity	
Affiliated Companies	Location	Main Activity
Genject Sağlık Ürünleri Kimya Sanayi Ticaret A.Ş.	Türkiye	Syringa Production and sales
Elixir İlaç Araştırma Geliştirme A.Ş.	Türkiye	Human Drugs Research Development
Gen Pharma Caucasus Manufacturing Operations MMC	Azerbaijan	Pharmaceutical Production

Genject Sağlık Ürünleri Kimya Sanayi Ticaret A.Ş. ("Genject") was founded in 2010 and Gen İlaç ve Sağlık Ürünleri A.Ş. has 80.40% shares in Genject. Genject manufactures its own brand Genject disposable hypodermic syringes in Türkiye in accordance with CE standards.

Elixir İlaç Araştırma Geliştirme A.Ş. ("Elixir") was founded in 2014 and Gen İlaç ve Sağlık Ürünleri A.Ş. has 85% shares in Elixir. Elixir conducts R&D studies on the development of new and generic medicine products and production processes in accordance with the standards of the «European Medicine Agency (EMA)» and the «United States Food and Drug Administration (USFDA)».

Gen Pharma Caucasus Manufacturing Operations MMC ("GEN Caucasus") was established in 2023, and GEN is a 66.00% partner. GEN Caucasus was established with the aim of establishing a pharmaceutical manufacturing facility in Azerbaijan and selling and marketing the products to be produced in this facility. Currently, construction work of the manufacturing facility continues.

Subsidiaries

Subsidiaries	Activity Location	Main Activity	Share Ratio(%)
Stimusil Inc.	USA	Medical Device Development	16,80
RS Araştırma Eğitim Danışmanlık İlaç Sanayi ve Ticaret A.Ş.	Türkiye	Drug Research and Development	11,70
Galventa AG	Switzerland	Drug and Food Supplement Research and Development	4,55
Neo Auvra Dijital Sağlık ve Biyonik Teknolojileri ve Hizmetleri Sanayi ve Ticaret A.Ş.	Türkiye	Biotechnological Medical Device Research and Development	32,39
Invios Holding AG	Austria	Precision Cancer Immunotherapies	0,98
H2O Bilişim Yazılım Elektronik Sağlık Hizmetleri Sanayi ve Türk Ticaret Anonim Şirketi	Türkiye	Digital Health Technologies	10,00
Jaguar Health Inc.	USA	Drug Research and Development	6,70

6. MAIN FINANCIAL INDICATORS

Sales

As of 30.09.2024 according to the financial statement prepared compliant with TAS 29 total revenue of the company is TL 10.873.437.813 More than 39% increase occured compare to the same period of the previous year.

The comparative chart of the Group's consolidated revenue for the 9 months of 2023 and 2024 is presented below.



Distribution of Sales

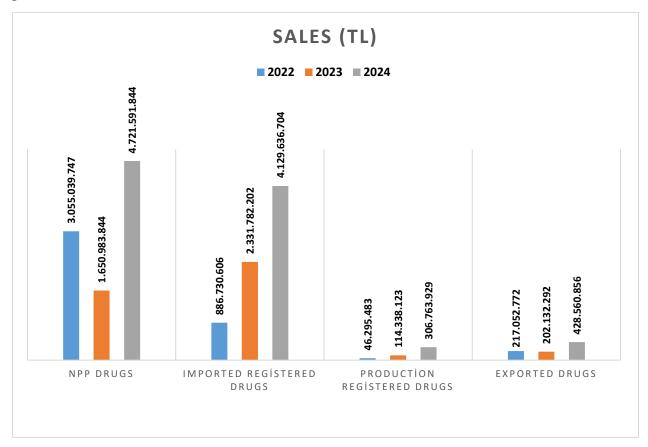
GEN's distribution of drugs sales has given below for the first 9 months of the 2023 and 2024 on a quarter basis.

Sales (TL)*	2023/Q1*	*2023/Q2*	2023/Q3*	2024/Q1*	2024/Q2*	2024/Q3*
NPP Drugs	181.168.786	335.694.444	1.134.120.614	1.292.821.895	1.279.719.726	2.149.050.223
Imported Registered Drugs	605.509.072	646.689.371	1.079.583.759	1.346.670.390	1.525.919.496	1.257.046.817
Production Registered Drugs	32.500.437	35.819.017	46.018.669	107.524.944	81.710.636	117.528.349
Exported Drugs	96.314.144	60.617.936	45.202.212	208.808.900	127.388.711	92.363.245
Total Sales	915.492.439	1.078.820.768	2.304.925.254	2.955.826.129	3.014.738.569	3.615.988.634

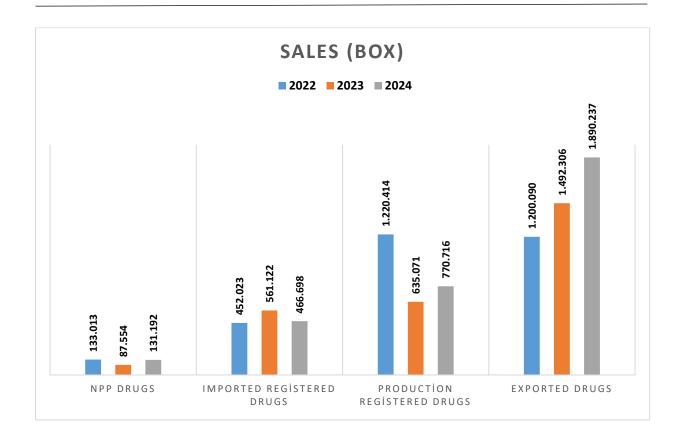
(*These values are calculated based on the invoice amounts for the products sold by the company, and TAS 29 Financial Reporting Standards in High Inflation Economies has not been applied.)

Sales (Box)	2023/Q1	2023/Q2	2023/Q3	2024/Q1	2024/Q2	2024/Q3
NPP Drugs	11.584	25.644	50.326	41.304	32.807	57.081
Imported Registered Drugs	190.943	185.039	183.545	131.777	174.710	160.211
Production Registered Drugs	332.414	147.171	155.486	424.522	124.927	221.267
Exported Drugs	594.180	564.184	333.942	945.231	409.874	535.132
Total Sales	1.129.121	922.038	723.299	1.542.834	742.318	973.691

A comparative chart of sales for the first 9 months of sales for 2022, 2023 and 2024 sales is presented below.

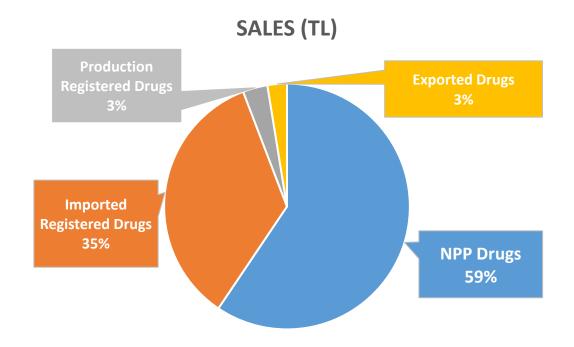


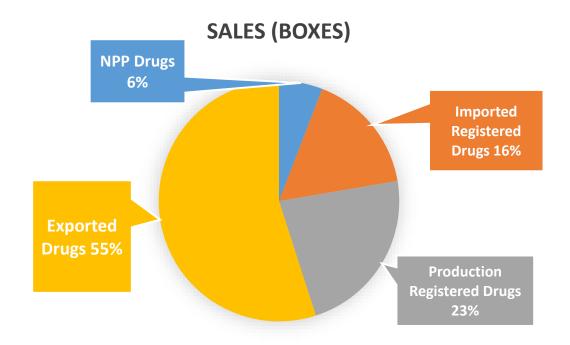
(*TAS 29 Financial Reporting Standards in High Inflation Economies has not been applied.)



Distribution of Sales

The distribution of sales by product group as of September 30, 2024 has presented below.



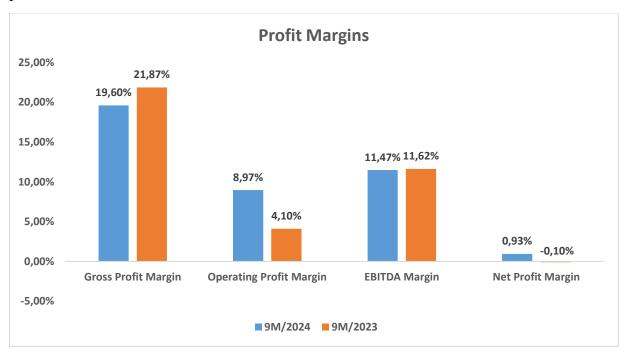


In accordance with the Group's consolidated financial statements, selected financial performance indicators are presented below.

Income Statement

TL	01.01.2023 – 30.06.2023	2023/Q3	01.01.2024 – 30.06.2024	2024/Q3
Gross Profit	1.099.314.024	609.245.473	1.393.540.524	738.036.298
Gross Profit Margin	26,94%	16,32%	19,64%	19,54%
Operating Profit	68.408.392	251.550.989	622.003.949	353.616.166
Operating Profit Margin	1,68%	6,74%	8,77%	9,36%
EBITDA	571.347.698	336.739.307	823.749.202	423.832.330
EBITDA Margin	14,00%	9,02%	11,61%	11,22%
Net Profit	-329.171.050	329.093.062	-7.293.125	108.910.716
Net Profit Margin	-8,07%	8,82%	-0,10%	2,88%

The comparative chart regarding our company's 9-month profit margins for 2023 and 2024 is presented below.



Balance sheet

TL	31.12.2023	30.09.2024
Total Current Assets	5.369.658.674	4.867.999.850
Total Non-Current Assets	5.108.314.570	5.296.993.985
Total Assets	10.477.973.244	10.164.993.835
Current Liabilities	3.685.821.768	3.126.036.392
Non-Current Liabilities	191.211.540	637.064.514
Total Liabilities	3.877.033.308	3.763.100.906
Equity	6.600.939.936	6.401.892.929
Current Ratio	1,46	1,55
Net Financial Debt/Equity	0,27	0,25

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7. PROMINENT ACTIVITIES

Details about prominent activities of the Company between January 01, 2024 and September 30, 2024 has presented below.

Research ve Development Activities: In the first three quarters of 2024, the total amount of R&D expenses and investment expenditures recorded within our company was TL 143.081.485,77

Our R&D activities for the development of innovative and generic drugs continue with our team of 23 expert personnel (5 technicians and 18 researchers), 70% of whom are involved in postgraduate education, acting as a bridge to academia.

During the period between January 1, 2024, and September 30, 2024, activities were carried out for a total of 47 projects, including 39 R&D Center projects.

The R&D study for 10 projects was completed during this period, and marketing authorization applications were submitted to the relevant authorities.

Under the marketing authorization applications made in the first half of the year, 6 of our projects received preliminary CTD approval from the Turkish Medicines and Medical Devices Agency (TİTCK). The 210-day licensing process has started for 3 of these projects.

For 9 projects, the technical and bioequivalence commission processes at TİTCK are ongoing. It is expected that 6 of these projects will be licensed by TİTCK by the end of 2024. The preparation processes for marketing authorization applications have begun for 5 projects.

As part of the 14th International Symposium on Pharmaceutical Sciences (ISOPS), presentations were performed under the following two topics:

- ➤ "Gastro resistant lipophilic matrix tablets as a superior generic alternative to soft gel capsules"
- > "Development and validation of a sensitive analytical method for dexamethasone phosphate residue determination"

These presentations addressed important issues in the field of pharmaceutical sciences, providing participants new knowledge and approaches. In this regard, GEN has made contacts for potential domestic and international collaborations in the academic environment.

A poster presentation "Determination and Validation of Hydrocortisone Amount Using High-Performance Liquid Chromatography with Experimental Design" was conducted at the 17th National Spectroscopy Congress at Zonguldak Bülent Ecevit University.

This poster discussed how high-performance liquid chromatography (HPLC) methods can be applied using experimental design for the determination and validation of hydrocortisone.

The 21st International Pharmaceutical Technology Symposium (IPTS) featured poster presentations on the following topics.

- ➤ "The Particle Size Effect On In Vitro Dissolution Profile and Bioequivalence of Olmesartan Medoxomil"
- "Effect Of Voriconazole-Cyclodextrin Complex in Voriconazole Lyophilized Powder for IV Infusion"

With these presentations, the activities carried out at the Gen R&D Centre were presented to academic and industrial stakeholders on an international platform.

SUL-238 Alzheimer's Disease Treatment Project

In line with our company's innovation and global growth strategies, the Phase 1 clinical trial of the innovative investigational drug SUL-238, the first member of its drug class, has begun in humans. As known, our company GEN holds the rights to research, develop, produce, and commercialize SUL-238 for the treatment of Alzheimer's Disease and other neurodegenerative diseases in both preclinical and clinical phases. Within this scope, our meticulously conducted preclinical studies resulted in the approval of our Ethics Committee and the Turkish Medicines and Medical Devices Agency clinical research applications. The first dosing of SUL-238 in the Phase 1 clinical trial, to be conducted on healthy volunteers, was carried out on February 19, 2024. The formulation and R&D stability studies of the investigational products to be used in the Phase 1 clinical trial were conducted in GEN R&D Laboratories, and the clinical trial products for this research were also produced at our GEN Production Facility. Following the successful completion of this phase, it is expected that SUL-238 will demonstrate improvement in cognitive functions by reversing/halting the progression of impaired mitochondrial functions in the brain cells of Alzheimer's patients during Phase 2 and Phase 3 clinical trials.

GN-037 Topical Cream / "Safe and Effective Drug Formulation for the Treatment of Psoriasis"

The Phase 2 clinical trial of our other innovative investigational drug, GN-037 topical cream, developed in GEN R&D laboratories, evaluating its clinical efficacy and safety in the treatment of mild to moderate plaque psoriasis, was completed on March 3, 2024, and topline results have been announced at the European Academy of Dermatology and Venereology (EADV) 2024 Congress in Amsterdam (25-28 September 2024).

The evaluation process of the PCT patent application, titled "Safe and Effective Drug Formulation for the Treatment of Psoriasis," is ongoing.

TÜBİTAK & Technology-Oriented Industry Move Program Projects

Within the scope of the Technology-Oriented Industry Move Program, the R&D activities of our projects, which officially started on April 1, 2023, have continued in accordance with the project schedule during this period. The technical and financial reports for the relevant period

were prepared and submitted to TÜBİTAK, and observer referee visits were completed, successfully concluding the period for all our projects. As a result of the R&D expenditures and activities carried out since the start of the projects within the Technology-Oriented Industry Move Program, approximately TL 3,2 million of government support has been obtained.

Within the framework of our cooperation with Ankara University Faculty of Pharmacy, which started in 2022 within the scope of the "TÜBİTAK 2209-B University Students Research Projects Support Program for Industry", theoretical and practical lectures covering analytical method development and validation studies were carried out in the first half of 2024. Our project activities subject to cooperation were accelerated under the roof of GEN R&D laboratory.

The project "Development of a New Computer Aided Synthesis of the Active Pharmaceutical Ingredient (API) of Plerixafor", which was entitled to receive TÜBİTAK 1501 Industrial R&D Projects Support, was carried out in cooperation with GEN, MEDDENOVO and PEPTITEAM. The technical and financial reports for the relevant period were prepared and submitted to TÜBİTAK and the related period was successfully completed by completing the monitoring referee visits. Currently, Solution for Injection containing the active substance plerixafor is licensed in Turkey on behalf of GEN. This project aims to carry out the synthesis of the active substance in Turkey as a preliminary stage.

Within the scope of the Technology-Oriented Industry Move Program, the projects shared below have received preliminary approval for the 2025 period.

- > "Development of an Oral Treatment Product for the Treatment of Psoriasis"
- ➤ "Development of Stable Dosage Forms Containing a New Active Substance (SUL-238) for the Treatment of Neurodegenerative Diseases"

<u>Registration Activities:</u> Between the period of January 01, 2024 and September 01, 2024 numbers of drugs which registered in Türkiye or abroad in the name of GEN, has presented below on country basis.

Country	Number of Licences
Türkiye	3
Azerbaijan	3
Serbia	1
Moldova	1
Total	8

<u>Signing with Distribution Agreement between GEN and "Olainfarm":</u> 03.07.2024, A distribution agreement was signed between Gen İlaç ve Sağlık Ürünleri Sanayi Ticaret A.Ş. and Olainfarm İlaç Ltd. Şti. The Turkish license holder of the drug with the active ingredient Amantadine hel and the trade name Neomidantan, and the manufacturer company Olainfarm JSC for the said drug.

https://www.kap.org.tr/en/Bildirim/1304879

<u>The Results of The State Supply Office (DMO) Tenders:</u> In the tenders organized by the DMO, in which our company is authorized to sell our company's medicines and which is also

our related party, Salutem Ecza Deposu Medikal Limited Şirketi participates, the medicines that remain under Salutem's responsibility in the DMO 2-months (total: two) and 4-month medicine purchase tenders are supplied by our company.

11.07.2024, Contribution of the drugs which will be supplied by Salutem as a result of the DMO 2-months Tender to the our Company's total sales will be TL 137.612.477,07. https://www.kap.org.tr/en/Bildirim/1311318

16.07.2024, Contribution of the drugs which will be supplied by Salutem as a result of the DMO 4-months Tender to the our Company's total sales will be TL 6.844.365,67. https://www.kap.org.tr/en/Bildirim/1312803

16.08.2024, Contribution of the drugs which will be supplied by Salutem as a result of the DMO 2-months Tender to the our Company's total sales will be TL 32.132.727,07. https://www.kap.org.tr/en/Bildirim/1325544

<u>Increase in GEN Shares in Apeiron Biologics AG:</u> 22.07.2024, All shares of Apeiron Biologics AG, which Gen İlaç ve Sağlık Ürünleri Sanayi ve Ticaret A.Ş. (GEN) is 0,566% shareholder were taken by the third party. Within this framework, sale of 19.003 shares which owned by GEN was completed. As a result of the transaction, GEN does not have any shareholder relation with Aperion Biologics AG.

According to the subjected share purchase agreement, approximately TL 17.041.985 will be paid to our company in return for 19.003 shares owned by GEN and at the end of this transaction, GEN made a profit of approximately TL 15.138.790. https://www.kap.org.tr/en/Bildirim/1314434

<u>Credit Rating Result:</u> Gen İlaç ve Sağlık Ürünleri Sanayi ve Ticaret Ürünleri A.Ş. evaluated by JCR Eurasia.

Our Company's credit ratings has been determined as:

Long Term National Institution Credit Rating: AA- / (Stable Appearance)

Short Term National Institution Credit Rating: J1+ (tr) / (Stable Appearance)

Long Term International Foreign Currency Institution Credit Rating: BB / (Negative Appearance)

Long Term International Local Currency Institution Credit Rating: BB / (Negative Appearance) https://www.kap.org.tr/en/Bildirim/1328987

<u>Increase in GEN's Shareholding in Invios Holding AG</u>: 20.09.2024, Our company joined capital increase process of Invios Holding AG which is one of GEN's financial assets as a result of the capital increase process GEN's shares on Invios Holding AG from 0,566% to 0,979%.

https://www.kap.org.tr/en/Bildirim/1336195

<u>Update About GN - 037 Project:</u> 25.09.2024, The clinical efficacy and safety of GN-037 topical cream, which was developed in our GEN R&D laboratories and is our company's innovative investigational drug, in the treatment of mild to moderate plaque type psoriasis (psoriasis); According to the analysis data of the patients included in our Phase 2 clinical trial (patients with mild to moderate plaque type psoriasis), it has been proven that topically applied

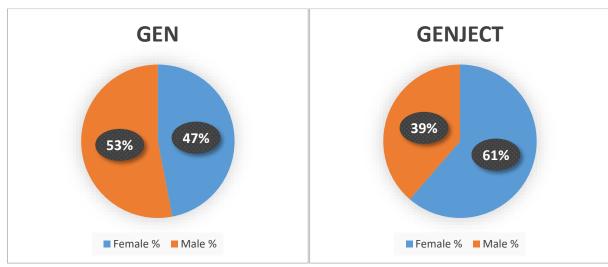
GN-037 cream is statistically significantly effective and superior to patients who were applied placebo. https://www.kap.org.tr/en/Bildirim/1337477

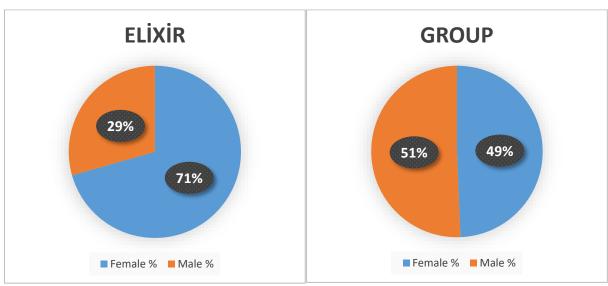
8. EMPLOYEE STATUS

As of 30.09.2024, the number of personnel working within the group is 619. The Group's employee distribution is as follows.

Firm	Number of Employees
Gen İlaç ve Sağlık Ürünleri Sanayi ve Ticaret A.Ş.	534
Genject Sağlık Ürünleri Kimya Sanayi Ticaret A.Ş.	75
Elixir İlaç Araştırma Geliştirme A.Ş.	17
Total	626

Gender Distribution





9. <u>LEGAL EXPLANATIONS</u>

Lawsuits and Sanctions

According to the consolidated financial statements as of September 30, 2024 of the company provision distributed amounting to TL 19.329.885 for the Lawsuits which may affect company's financial situation and activities significantly.

10. <u>CHANGES TO THE ARTICLES OF ASSOCIATION MADE DURING THE PERIOD.</u>

There is no any changes in the articles of association within the period between January 01, 2023 and September 30, 2024.

11. <u>DIVIDEND DISTRIBUTION POLICY</u>

In the course of dividend distribution, a balanced and consistent policy between shareholders and the interests of the company is followed in accordance with the Corporate Governance Principles. In principleg, it is aimed to distribute at least one third of distributable profit which has been calculated according to the Capital Market regulations to shareholders and other people participating in the dividend in the form of cash and/or bonus shares in proportion to their shares as long as the respective regulations and financial means permit to do so, and as long as affordable from resources available in our legal records, taking into consideration the market expectations, our long-term company strategy, capital requirements of our affiliates and subsidiaries, our investment and financing policies and the profitability and cash position.Our Company's Dividend Distribution Policy can be accessed from the corporate website. (https://box.genilac.com/app/tr-TR/Klasor/Paylas/Box/a069e95c-14fe-43e7-949a-e91d7cf57932) accessible.

12. DISTRIBUTED DIVIDEND INFORMATION DURING THE PERIOD

During the Ordinary General Assembly held on April 29, 2024 it has been decided that distribute 81,30% of the net distributable profit as cash dividend 3 installments. The distribution of the first installment was made on 11.06.2024, second installment was made on 08.08.2024. The table regarding divident payment is presented below:

https://www.kap.org.tr/tr/Bildirim/1320747

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ACTIVITY REPORT FOR THE PERIOD BETWEEN JANUARY 1 – SEPTEMBER 30, 2024

B Group, GENIL, TREGENL00024

Cash Cash Cash Cash **Dividend To Dividend To Dividend To Dividend To** Withho Be Paid For Be Paid For Be Paid For Be Paid For lding **Share Group Info Payment Share With Share With Share With Share With** Rate Par Value of Par Value of Par Value of Par Value of (%) 1 TL -Gross 1 TL - Net 1 TL - Gross 1 TL - Net (TL) **(%)** (TL) (%)A Group, Not 1. Trading, 0,3703703 37,03703 10 0,3333332 33,33332 Installment TREGENL00016 A Group, Not 2. Trading, 0,3703703 10 0,3333332 37,03703 33,33332 Installment TREGENL00016 A Group, Not 3. Trading, 0,3703703 37,03703 10 0,3333332 33,33332 Installment TREGENL00016 A Group, Not Trading, TOTAL 1,1111109 111,11109 10 0.9999996 99,99996 TREGENL00016 B Group, GENIL, 1. TREGENL00024 0,3703703 37,03703 **10** 0,3333332 33,33332 Installment B Group, GENIL, TREGENL00024 0,3703703 37,03703 0,3333332 33,33332 **10** Installment B Group, GENIL, **3.** TREGENL00024 0,3703703 37,03703 **10** 0,3333332 33,33332 Installment

1,1111109

TOTAL

111,11109

10

99,99996

0.9999996

13. CORPORATE GOVERNANCE PRACTICES

Committees of the Board of Directors

It has been decided by the Board of Directors of the Company to establish the following committees and to determine the memberships as follows.

Audit Committee		
President	Tolga KIZILTAN	
Member	Bernay ÖZAVCI	

Early Detection of Risk Committee				
President	Bernay ÖZAVCI			
Member	Tolga KIZILTAN			

Corporate Governance Committee				
President	Bernay ÖZAVCI			
Member	Tolga KIZILTAN			
Member	Ali KETENCİOĞLU			

The Duties and the Working Principles of the Committees are accessible in our company's corporate website. (https://box.genilac.com/app/tr-TR/Klasor/Paylas/Box/a069e95c-14fe-43e7-949a-e91d7cf57932).

Policies

Dividend Distribution, Donation and Aid, Remuneration for the Members of the Board of Directors and Senior Executives and Disclosure policies and Public Disclosure Procedure which prepared in accordance with the Capiştal Markets Board Corporate Governance Comminiqué are entered into force.

Current versions of these Policies and Procedures can be accessed from our company's corporate website (https://box.genilac.com/app/tr-EN/Klasor/Paylas/Box/a069e95c-14fe-43e7-949a-e91d7cf57932)

14. RISK MANAGEMENT PRACTICES

Risk management is implemented in accordance with the policies approved by the board of Directors and in accordance with intermnational standarts. Due to the fact that the sector in which company company operate it is faced with various risks, especially in the financial, operational and legal fields, risks are managed within the framework of the corporate risk management structure with an integrated, systematic and proactive approach with risk assessments updated with processes and spread throughout the organization. With effective risk following, it is provided that prioritization according to effects and posssibilities of these risks and management of these risks correctly.

Financial Risks

Within the scope of financial risks, risks arising from uncertainties and fluctuations in exchange rates, interest rates and commodity prices are defined.

When the exchange rate risk is evaluated, although most of our sales are based on imported products, our company does not face a serious exchange rate risk. The purchases and sales of the NPP business line, which constitutes the majority of our company's sales, are in foreign currency in accordance with the contracts made between our company and the relevant institutions, and our company does not carry any exchange rate risk in this field. In the case of imported registered drugs, which have the second largest share in the sales of our company, most of the exchange rate risk has been protected by the contracts signed with the business partners. As a result, our company, which does not carry exchange rate risk in most of its sales. Also, minimizes the exchange rate risk with effective financial management which may arise from the remaining part of the operation.

Interest Rate Risk exerts its influence on interest-sensitive assets and liabilities. The negative effects of interest rate risk are eliminated by balancing financial liabilities in short term / long term and fixed interest / variable interest. Uncertainties in commodity prices are minimized with effective stock management.

Liquidity Risk

Liquidity risk is managed by closely monitoring the current cash position and forecasted cash flows, and attention is paid to ensuring maturity matching between assets and liabilities. In order to protect short-term liquidity, net working capital is closely monitored and cash and cash-like assets are held against movements that may occur in the capital markets. In this way, the need for working capital and liquidity risk are minimized. Long-term liabilities are largely held at fixed interest rates and in a flexible structure. Ready-to-use cash and non-cash loan limits are determined with banks.

Risk of Concentration

The majority of the company's revenue comes from of the sales and marketing the NPP business line and Import Licensed poroducts. We have new products with our R&D studies in our production facility, which was established in 2017 in order to reduce the concentration risk that arises as a result of the income coming from imported products and commercialization of these products in our country and abroad continues. With these studies, we aim to eliminate the risk of concentration by reducing the share of imported products in the revenue composition and increasing the share of the product we produce in the revenue composition.

Due to the company's extensive operation and customer structure, its receivables are distributed across different sectors and geographical areas. Care is taken not to concentrate in a particular area or client. Trade receivables are monitored with regular reporting and evaluations, and attention is paid to the fact that customer credit risk arising from trade receivables remains within the approved limits. Care is taken to carry out transactions with parties with have credit reliability and to reduce existing risks with the collaterals taken.

Capital Risk

In terms of Capital Risk, the company's goal is to prevent harm to the company and its stakeholders in unexpected situations by continuing its activities with the most appropriate capital structure that reduces the cost of capital while providing returns to its partners. The most important indicators taken into account for this purpose are Net Financial Debt/EBITDA, Total Financial Debts/Equity, Current and Liquidity Ratios, Financial Debt Maturity Structure and Net Working Capital. By ensuring that all these indicators remain within the specified limits, it is seen that the Company has the capital structure and debt capacity to continue its activities in a healthy manner. The Board of Directors is informed by the reports prepared by the Company's management and submitted periodically to the Risk Management Committee.

The Company's issued capital of TL 300 million is protected by its shareholders' equity of TL 6.400.278.929 as of September 30, 2024.

Other Risks

Operational, legal and strategic risks are evaluated by the relevant units and the decisions taken by the Senior Management in this field are followed by the Board of Directors through the Risk Management Committee. The Board of Directors also acts proactively with the Early Detection of Risk Committee and Senior management on corporate risk management activities carried out within the scope of strategic planning and management processes.

In order to cover the damages that may arise in the event of operational or other risks including the company and its affliates, insurance is taken out in various issues related to the risks that may occur. All transferrable risks that are transferred to third parties through the insurance process. Operational risks are monitored by the relevant units for the company and periodically reported to the Senior Management. Changes in the legislation are followed by all relevant units, especially the Legal Counsel's Office, and necessary information, training and compliance activities are carried out to avoid legal risks.

15. SHARE BUYBACKS

Information on share buybacks made in the period between 01.01.2024 – 30.06.2024 within the framework of the decision of the Board of Directors on share buybacks taken on 15.02.2023 presented. In the said period, a nominal amount of TL 25.000 was repurchased and the average cost of the shares purchased was TL 56,90.

Code of Share Subject to Buyback	Transaction Date	Nominal Value of Shares Subject to Transaction (TRY)	Capital		Privileges, If Any, Associated With These Shares
Group B, GENIL, TREGENL00024	16.04.2024	25.000	0,008	56,9	-

ACTIVITY REPORT FOR THE PERIOD BETWEEN JANUARY 1 – SEPTEMBER 30, 2024

16. STOCK INFORMATION

Stock Code: GENIL

Bulletin Name: GEN ILAC

Market: STARS

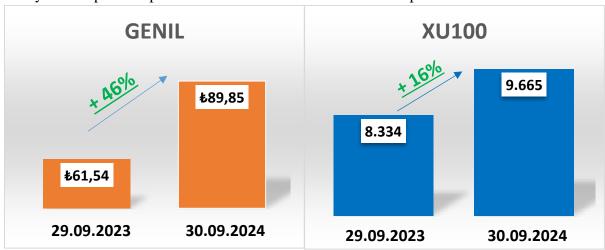
<u>Indices</u>: BIST 500 / BIST PARTICIPATION 100 / BIST DIVIDEND / BIST ALL SHARES-100 / BIST STARS / BIST ANKARA / BIST BUYBACK / BIST PARTICIPATION ALL SHARES / BIST W. AND RETAIL TRADE / BIST SERVICES / BIST ALL SHARES / BIST PARTICIPATION DIVIDEND

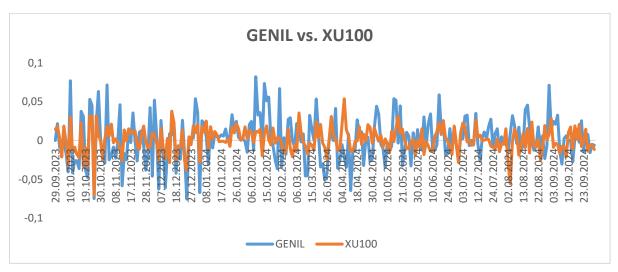
29.09.2023 Price:61,54¹

30.09.2024 Price: 89,85²

Revenue: 46,00%

One year comperative prices of GENIL with XU100 index has presented below.





¹ The corrected closing price on 29.09.2023.

² The corrected closing price on 30.09.2024.

17. CONTACT INFORMATION

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Legal Notice

This Activity Report has been prepared in accordance with the legislation in order to inform the shareholders about the company's activities and accounts for the period January 01, 2023 and September 30, 2023 It is not intended to be the basis for any investment decision.

Forward-looking views and estimated numbers reflect company management's views about future situation, realization of these forecasts can vary depending on assumptions and variables which constitutes forward looking numbers. In accordance with this, GEN or its Board of Director Members, advisors or employees are not responsible for any information or communications made in this Report or direct or indirect losses of anybody based on information given in this report or not.

As of the time of preparation of this Activity Report, it is believed that all information in the report is accurate and GEN is not responsible for any inaccuracies that may occur during the spelling and printing stages.

This report has been translated into English for informational purposes. In case of a discrepancy between the Turkish and the English versions of this report, the Turkish version shall prevail.