

GİMAT GROSS

GİMAT MAĞAZACILIK SAN. VE TİC. A.Ş.
Q1 2026 Investor Presentation

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1. Company Profile

Overview

	Date of Incorporation:	12.03.2015
	IPO Date:	12.11.2021
	Free Float:	99.52%
	Paid-in Capital:	TRY 300,000,000
	Registered Capital Ceiling:	TRY 2,500,000,000
	Market Capitalization:	TRY 13,254,000,000



Shareholder	Capital (TRY)	Share (%)
THE PABRAI INVESTMENT FUND	69.894.164	23,3
OTHERT	230.105.836,12	76,7
TOTAL	300.000.000	100

Based on Central Securities Depository of Türkiye (MKK) data dated 15.06.2026.

Gimat Mağazacılık operates across the following areas:

Wholesale and retail trade



Food distribution



Fast-moving consumer goods



Warehousing and logistics



As one of the eight publicly listed food retail companies in Türkiye, Gimat continues to grow in the cash & carry retail sector through its strong inventory management capabilities, robust supplier network, regional brand awareness, competitive pricing policy, Ankara-centered operational strength, and efficient logistics infrastructure.



Mission and Strategic Objectives

Gimat's mission is to offer its customers the highest-quality products at the lowest possible prices.



The Company aims to strengthen brand awareness



Business culture that values its employees and suppliers.



Strategically, Gimat seeks to expand its Ankara operations while replicating its successful business model in other cities to achieve growth on a national scale.



The Company emphasizes the long-term interests of its shareholders.



Gimat will continuously work to deliver sustainable profitability, improve store productivity and inventory turnover.

Key features of Gimat



Gimat has a flexible operating structure designed to provide consumers with the most attractive prices by leveraging economies of scale both in procurement and in its large-format store concept. Its location at the center of Ankara's supplier logistics network provides a key operational advantage.

The Company is managed by an experienced and proven management team with a strong commercial background. As Gimat does not operate under the umbrella of a larger corporate group, management is able to make independent business decisions.



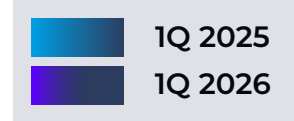
Besides its core operations, Gimat has a strong balance sheet and an income stream supported by its investment properties thanks to approximately 50% ownership in the Gimat Arena project, comprising 66 shops and 128 offices (sales and leasing revenues in subsequent reporting periods).



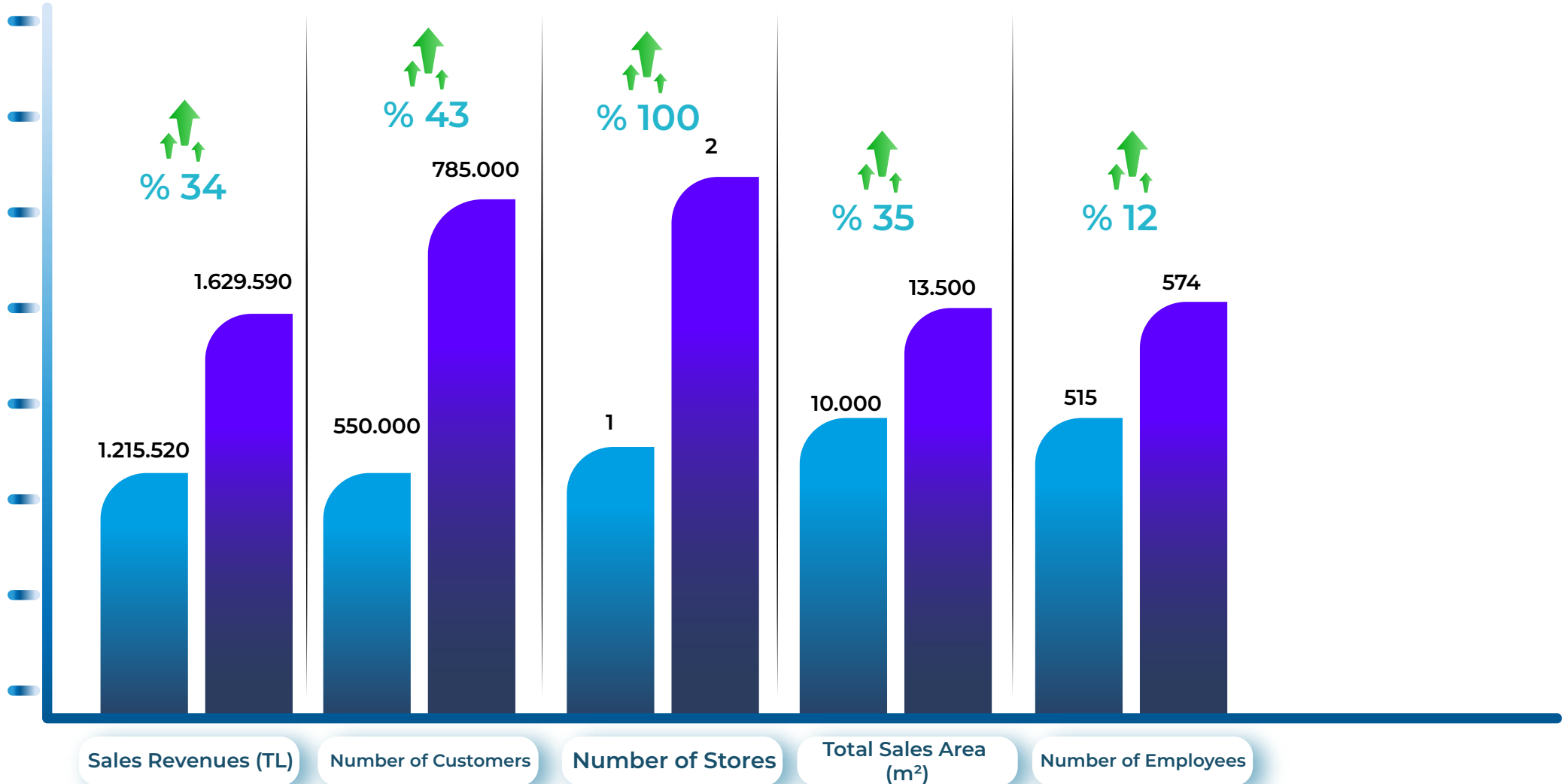
Gimat has also invested in solar power generation, which meets approximately 50% of the electricity needs of its main store.



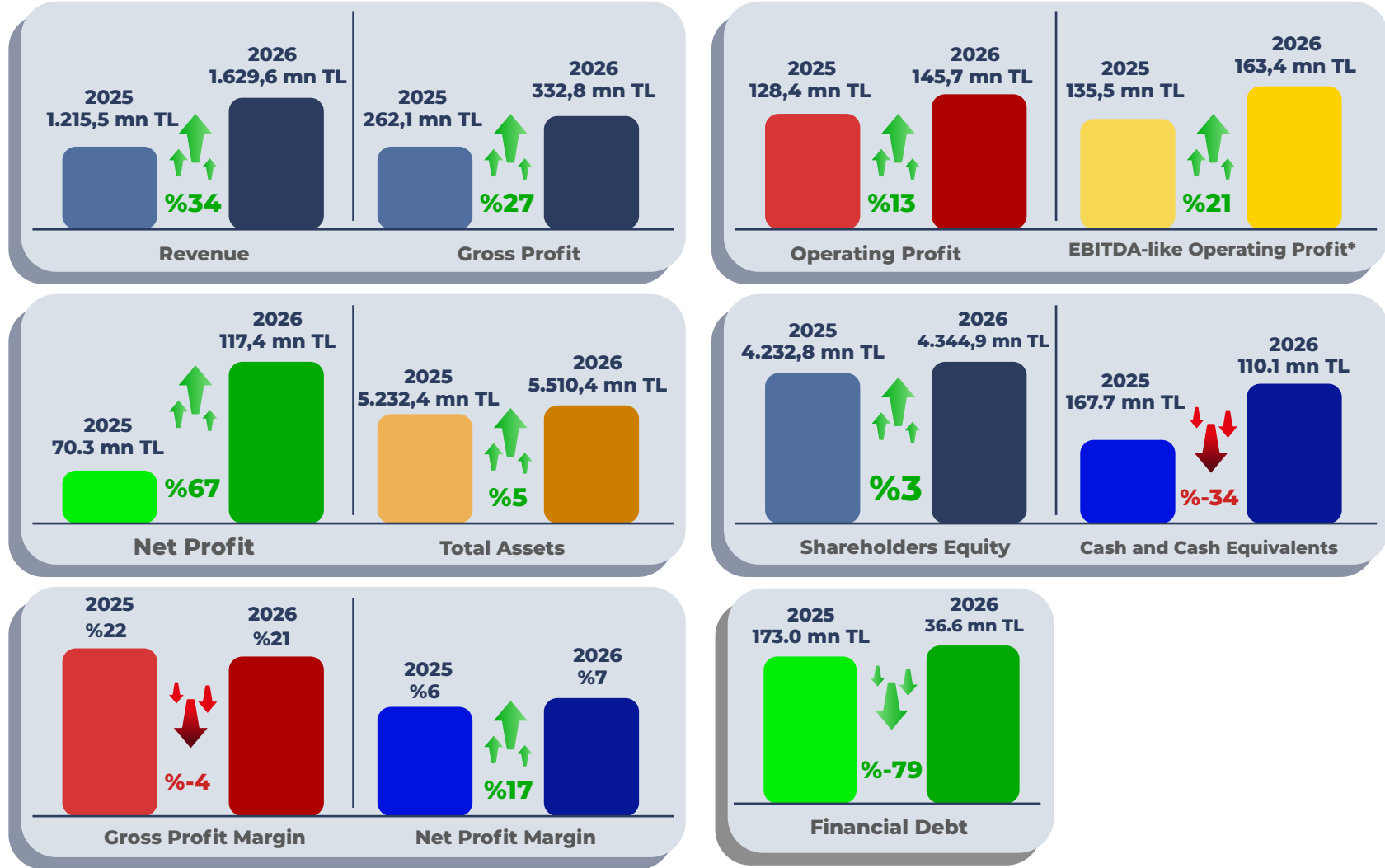
2. Operational and Financial Performance



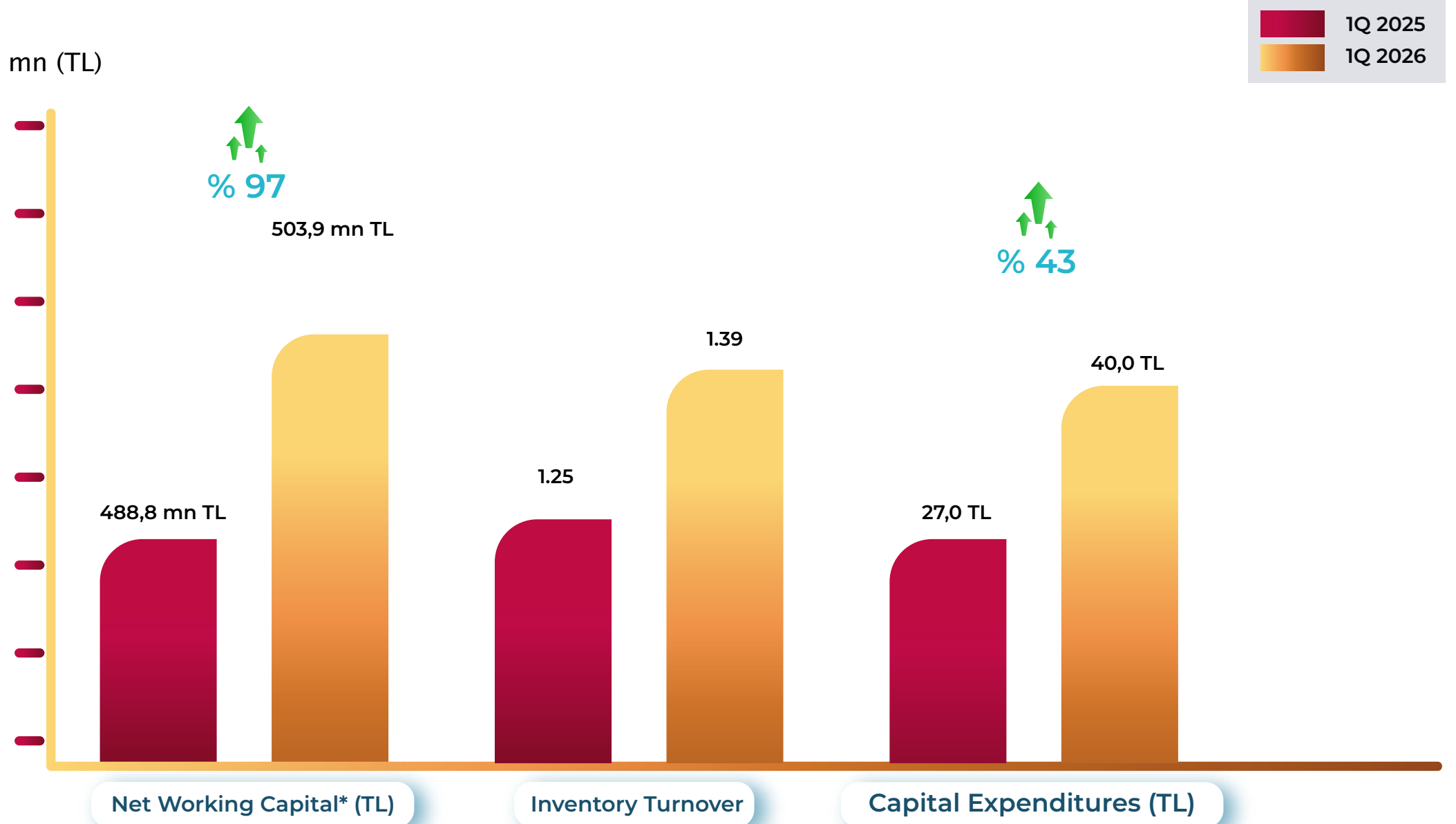
Operational Data



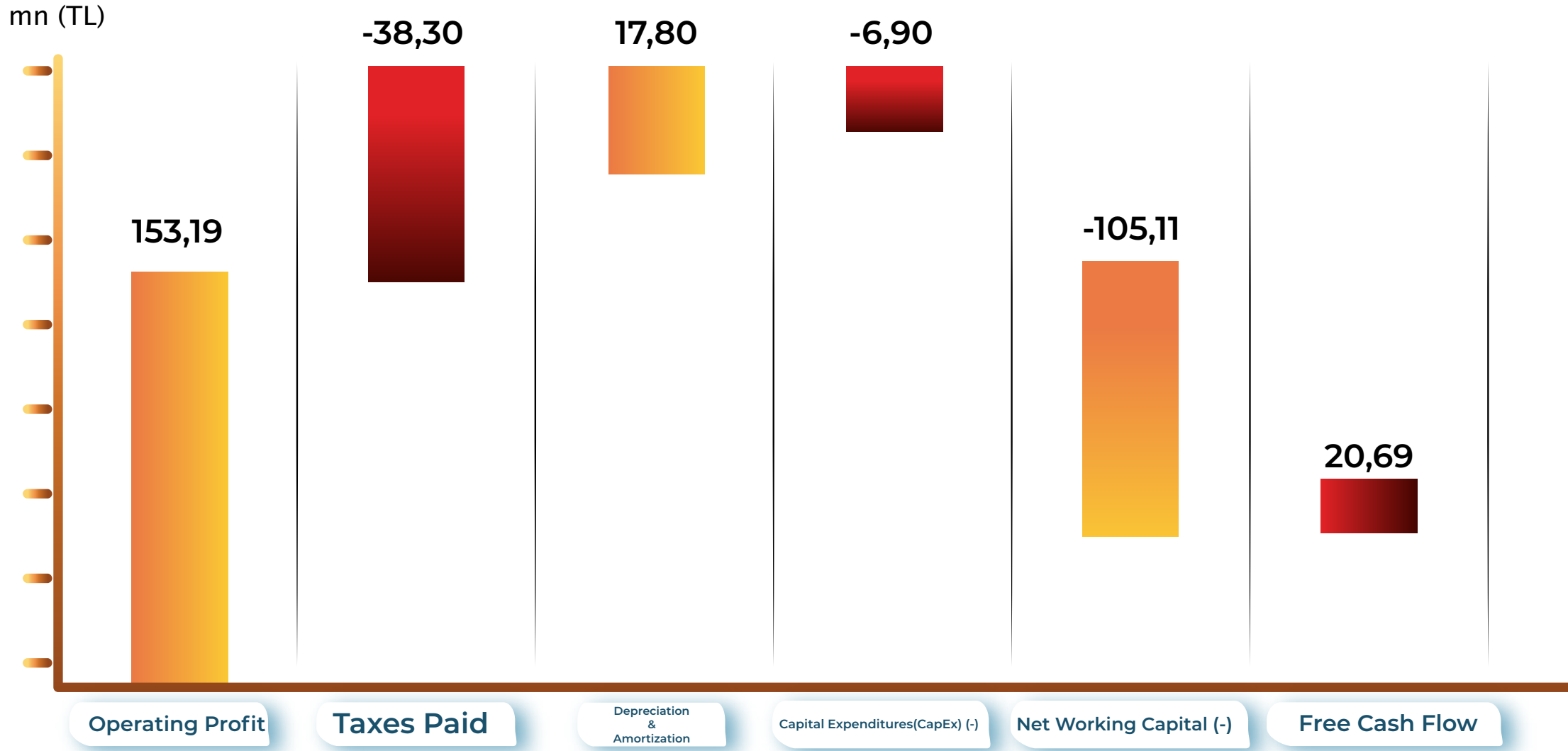
Financial Data



*Calculated by adding depreciation and amortization expenses to operating profit.
** Compared with data as of 31.12.2025.












*Net İşletme Sermayesi = Ticari alacaklar + Stoklar -Ticari Borçlar



3. 2026 Targets

For the remaining period of 2026, management aims to sustain sales growth, preserve profitability, maintain financial discipline, improve operational efficiency, and evaluate new store openings and growth opportunities.



	2025 Actual	2026 Target
 Real Revenue Growth (annual)	%42 	 %5 (+%2)
 EBITDA Margin (annual)	%9 	 %9 (+%2)
 Capital Expenditure / Sales (annual)	%5 	 %5 (+%2)

NOTE: Approximately 30 percentage points of 2025 real revenue growth was driven by the contribution of new-store revenue.

4. Additional Information

As of Q1 2026, approximately 75% of the Gimat Arena project had been completed.



The transfer process for 59 offices and 33 shops to be acquired by the Company is expected to be completed in early 2027.



To support its expanding operations, and as announced in the Company's public disclosure dated 12.05.2026, Gimat leased a new warehouse with a total area of 3,000 m² located at Bağdat Cad. Çamlıca Mah. No: 83/18, Yenimahalle / Ankara.



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